



Your reliable partner in a changing world

Agribusiness | Bioenergy | Ethanol | Smallholder Farming | Sugar | Sustainability

Who are we?

Booker Tate is a leading international sugar and agribusiness consultancy. We have extensive experience, knowledge and expertise in all aspects of the sugar industry, including cane, beet, sugar refining, ethanol and bioenergy. We also have significant expertise to offer the general agribusiness sector.

We were founded in 1988 from the amalgamation of Booker Agriculture International and Tate & Lyle Agribusiness, each with its own substantial history in sugar and agribusiness. We are owned by Bosch Projects (Pty) Ltd, a South African-based global engineering, consulting and project management company.

Booker Tate has worked in South America, the Caribbean & Central America, Africa, the Middle East, Asia and South Pacific.

Countries where we have worked



Our strengths

Booker Tate stands for **experience** we are truly international having successfully completed in excess of 1500 assignments in more than 100 countries over the past 55 years.

We offer **expertise** we have professional capability in field, factory, finance and markets.

We are committed to **improving livelihoods** we have expertise in developing sustainable small scale farming enterprises contributing to the economic transformation of rural communities.

We deliver **performance improvement** working alongside you we can improve your productivity and efficiency, reduce costs and maximise profitability.

We believe in **sustainability** we recognise our responsibility to create a sustainable future, holding equal respect for people, planet and profit.

Booker Tate is your **reliable partner** our team of in-house professionals can adapt to your requirements and offer you tailor-made services.

What can we do for you?

Already in the industry? We can improve the performance of your existing business and assist with rehabilitation, expansion or new product lines.

New to the industry? We can prepare bankable documents and then analyse, plan, design, implement, construct, support and manage your operation according to your requirements.

Need help with Sustainability? Working in collaboration with you, or with certification or accreditation companies, we can help you to improve your sustainability credentials.

Are you an investor or bank? We can support you through project financing decisions, due diligence, verification and compliance checks, construction monitoring, and corporate, social and environmental risk mitigation.

What we offer

An independent view and best practice methodology and systems, together with cost-effective, sustainable solutions utilising modern technology.

- Advisory Services
- Scoping Studies
- Market Intelligence
- Feasibility Studies
- Financial Modelling
- Due Diligence
- Development Plans
- Design Services
- Project Management
- Land Development
- Project Implementation
- Agricultural R&D
- Logistics Planning
- Water Management
- O&M Management
- Technical Audits & Services
- Performance Improvement
- Knowledge Transfer
- Smallholder Farming
- Sustainability Solutions



Further details:

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How we operate

- We execute all elements of an assignment in a highly professional and cost-effective manner.
- We work in partnership with clients to deliver our services in accordance with a well-defined brief.
- We can cover agricultural, factory, finance and commercial functions and provide 'joined up' solutions.
- We draw upon a wide network of contacts throughout the sugar and agribusiness world.
- We are not just a consultant – we also implement.



A selection of our recent assignments

The Americas:

- Plantation white sugar Feasibility Study (2018).
- Due Diligence and Business Plan inputs for a sugar and ethanol expansion project (2017 - 2018).
- Sugar factory modelling (2017).
- Due Diligence for a biofuels project (2017).

Africa:

- Feasibility study for a sugar project (2019).
- Energy study for a sugar company (2019).
- Advisory services on project handover (2018).
- Pre-feasibility study for ethanol plant modification (2018).



Asia Pacific:

- Feasibility studies for two potential sugar projects (2019).
- Pre-financial closure work for a sugar project (2018 to date).
- Preparation of a weed control manual for a sugar company (2018).
- Agricultural staff secondment to a sugar company (2018).

Rest of the World:

- Technical advisers for the sale of a sugar refinery (2018 to date).
- R+D Remote Sensing for sugarcane and soya bean yield forecasting (2018 to date).
- Sugar refinery specialist inputs (2018 to date).
- Sugar refinery Scoping Document (2018).



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